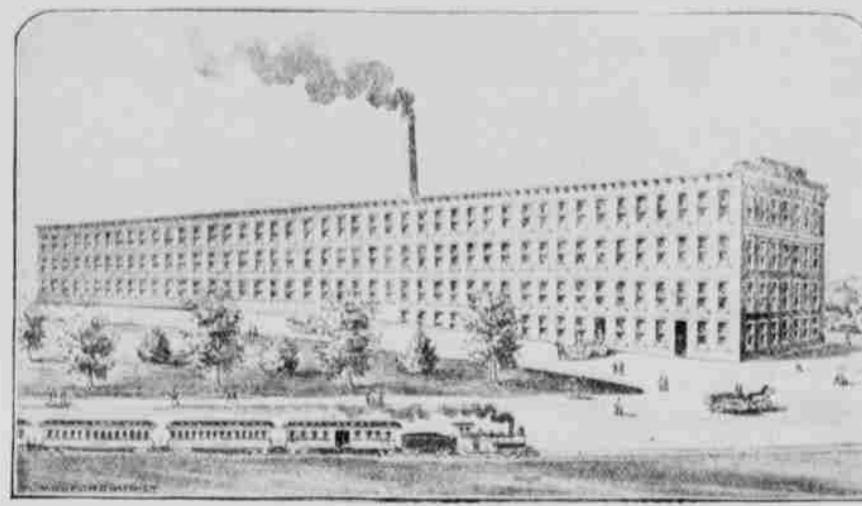


BELLOWS FALLS CONTINUED.



WORKS OF THE VERMONT FARM MACHINE CO.

THE LARGEST MANUFACTURERS OF DAIRY GOODS IN THE UNITED STATES.

The Vermont Farm Machine Company, J. W. Williams, president, N. G. White, treasurer and manager. We give here with a view of their factory, the main building of which is 355 feet long and sixty feet wide, three stories and basement. Not only is all the room in the building utilized, but the boiler and engine occupy a separate building in order to increase their capacity and keep pace with increasing orders. They have their own power, light plant and complete system of telephone connections throughout the works. In this company we have a good illustration of success from small beginnings. They commenced business about thirty years ago over a livery stable and employed two men. The business kept increasing until now they have erected wholly or partially four buildings, the largest being 355 feet long and sixty feet wide, three stories and basement. Not only is all the room in the building utilized, but the boiler and engine occupy a separate building in order to increase their capacity and keep pace with increasing orders. They have their own power, light plant and complete system of telephone connections throughout the works.

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NATIONAL BANK OF BELLOWS FALLS.

James H. Williams, president; Preston H. Hadley, cashier. This prosperous institution incorporated as a national bank in 1863 has an capital of \$100,000 and has increased its capital and funds of over seven deposits \$362,941. The bank has had a remarkably successful career, maintained by prudent, conservative and enterprising management and direction and may truly be regarded as among the strongest financial institutions in the state. The bank gives to Bellows Falls all the modern facilities for banking that can be had in the large and moderate-size towns with small herds of cows who sell their milk at moderate prices to the large factory sizes with a capacity of 2000 pounds or more per hour, their efficiency has been proved many times. This company supplies complete creamery outfitts, and the quality of their goods can be testified to by the large number of creameries they have fitted out from Maine to Washington. One of their specialties is the cream-gathering system for creamers. The number of creameries using this system is rapidly increasing, which is proof positive of its profitability. By this system the cream is separated at home by the patrons, then carried to the factory by the cream gatherer. That there is a great saving in time and labor of both men and teams by this system is well known to our readers. This company also furnishes outfitts for the whole milk factory

H. E. LAKE.

Phonos, Organs and Musical Instruments, Bellows Falls. The business of selling pianos is what it was a comparative few years ago when the piano was the exclusive property of the rich. Today in almost every home may be found a piano or organ. This section of the Connecticut Valley both in Vermont and New Hampshire has been supplied for many years by Mr. Lake and his territory has embraced a large section

STUART & WILSON.

Lumber Dealers. This firm was established on March 1 of this year, S. W. Stuart and Walter Wilson being the partners. The firm has two establishments, a big storeroom and yard at 24 Main Street, and a general manufacturing plant near the depot where all kinds of house finish and finished lumber are made. The firm employs about 20 hands and three teams are necessary for the conduct of the business in Bellows Falls and the surrounding territory. Mr. Stuart is a native of Graxon, this state, but has lived here about 10 years, having formerly been in the lumber business alone. Mr. Wilson is also a native Vermonter and has lived here about 10 years about all his life. In its business the new firm has been remarkably successful and both its members are reaping the reward of experience properly applied and backed up by integrity and reliability in all their dealings.

DERRY & BALL.

Manufacturers of Scythe Smths. Old Father Tom's usually selected, swinging a scythe, and had he used a new scythe each time he went forth to mow down member of the human family and had it been necessary to have obtained them here the world would be depopulated at the rate of 200,000 a year. But Derby & Ball make scythe smths for the use of householders, an ugly looking stick in appearance, but tried to the right angle and so perfectly balanced that a man may easily swing one all day and have made these so well conducted their business upon such principles that they are today the largest manufacturers in their line in the world. Their reputation extends far beyond the boundaries of this country and shipments are made to Australia, Africa, South America and many other parts of the world. The name of the late E. L. Barker came purchasable he secured a lease on the music emporium built by him and placed on sale the leading phonos for which he has the agency. These include such well known instruments as the Chelkering, Behr Bros., Marshall, Prescott, Pease, Crown, Augustus, Davis & Co., Merrill, Sterling, Poule & Copen. Mr. Lake is one of the prominent musical men of both states. He taught school when a young man to enable him

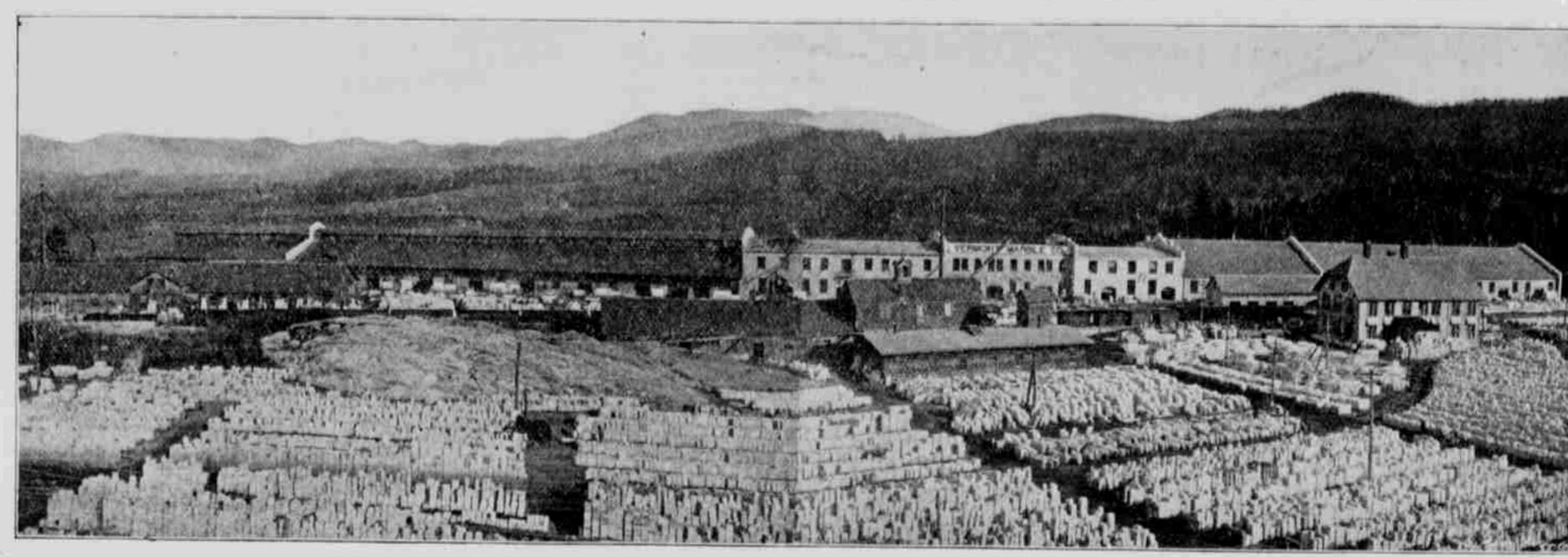
to get a musical education, and then went to Boston and studied vocal music at the New England Conservatory of Music and from his old master, Carl Zerrahn, he has received many high compliments on his chorus productions. As a vocal soloist he has also been highly commended by prominent critics. He has been chorister and tenor of the Second Congregational church of Keene since 1882. He is a Mason, Odd Fellow, Red Man and prominent in the Y. M. C. A. Mr. Lake divides his time between two places of business, here and at Keene and is assisted by F. E. Leonard, tuner and travelling salesman. Mr. J. F. Waterman and his two sons, Henry C. and Clarence R. Misses Anna and Clara, Florence Shishy, pianists, took after the sweet music and will cheerfully entertain all who may call at the store. The accompanying engraving shows the advantages of the building as an emporium of music.



PROCTOR.

PROCTOR

And the Vermont Marble Company.



VIEW OF PLANT AND YARDS OF VERMONT MARBLE COMPANY AT PROCTOR.

PROCTOR.

THE VERMONT MARBLE CO.

Rarely is it that a municipality as young as town of Proctor figures conspicuously in a history of state or country, yet this township occupies a prominent position in the story of the commercial progress of the outside world knows Vermont and yields to her fame for her marble product so do those nearer home accord to the name of Proctor much of the credit for the honor and profit that has come to Vermont through her marble industry. The town and its people form the key-stone to the industrial monument erected by the brain of the state's great citizen, Hon. Asa Field. Proctor abides by the name of his honored namesake, well skilled artisans and for which material has for 60 years been furnished and is still being supplied by the vast natural resources of the marble laden soil of the Green Mountain State. Its real im-

a scientific fact that marble reflects but does not absorb heat and because of its compact and even structure it does not absorb water. This is an important consideration in a wintry and changeable climate. The most magnificent structures erected throughout the United States during the past decade exhibit a polished surface qualities. They are a continual reminder of the vast resources of their quarries and from all indications the supply is inexhaustible. When Senator Proctor went into the marble business in 1879 he began operating one quarry and a small mill of ten gangs of saws, employing altogether not more than seventy-five men. Now the immense mills of the Vermont Marble Co. employ over three hundred gangs of saws, besides the extensive shop for cutting and polishing marble. It is operating at present twelve quarries, producing five thousand carloads of marble annually, employing about 250 men whose annual wages approximate \$1,000,000.

and therefore has general superintendence, became president of the company and has since been its active and responsible manager. The other corporate officers are Frank C. Partridge vice president, and Edward R. Morse treasurer. Among those holding the most responsible positions in the company's employ at present are James P. Tarr, general superintendent of sales and the company's chief marble expert; George H. Davis, general superintendent of the finishing departments, and E. C. Freeborn, superintendent of building department. The most extensive quarries of the company are at West Rutland. They are used for furnishing practically the only merchantable marble white in the country which is adapted to monumental and other higher uses. At Center Rutland the company have two large water powers and extensive mills and shops for sawing and finishing. The main office

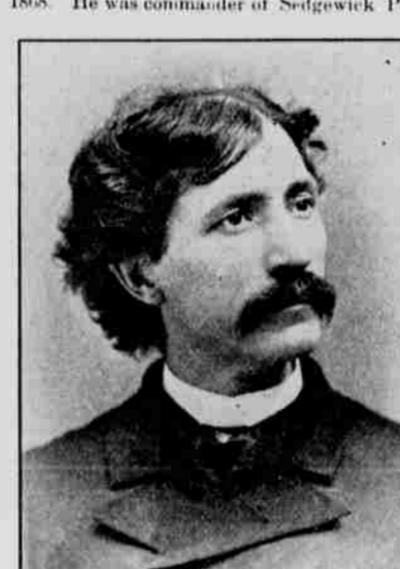
high and the intervening ground irregular. The plan for laying out a village must have been an unprincipled one, and a most remarkable undertaking. The roads run across the valley, one rock cut and passes on through another. He sees but very little suggestion of the beautiful village that is hidden away among the hills. The residential parts of the village are chiefly on the heights back from the river, and some of the houses face up the sides of the Western mountain suggest Alpine scenes. The Vermont Marble Company to meet a large number of requirements at all the different points of its business. Those at Proctor are as largely as possible single tenements and include some of the most attractive residences. The policy of the Vermont Marble Company has not been to acquire or retain ownership within the village nor to construct dwellings for its employees. The company has always encouraged its employees to build and own their own houses and has assisted those who desired to acquire them. It has been in the habit of making advances and carrying loans for that purpose until the debt is reduced to such a sum that the owner can legally procure it from a savings bank. In no case so far when the company has made an advance to an employee to build, has it been necessary to take the house back upon the debt by foreclosure proceeding. A large number of the employees own their own homes, and some of the most desirable residence property belongs to private owners. The village has three school buildings, the North building containing three schools, South building two schools and the Central or High school building containing one school, a school beside the regular course there are college, preparatory and special normal courses. The buildings are constructed upon the most modern plans of sanitation and ventilation and a copious supply of fresh air of the desired temperature is constantly forced into each room. There are four churches, each having a settled pastor. The Roman Catholic, Swedish Lutheran and the Union Protestant. The latter is a beautiful church structure built of marble and finished throughout in natural wood. The success and growth of this church organization where all forms of Protestant religion are united is illustrative of the unit prevailing among the inhabitants of Proctor. The cemetery is an unique feature and as might naturally be inferred is one of the most beautiful spots in the village. The Proctor Free Library is built of stone with marble front and contains over 400 volumes. These are constantly being added to under the standing offer of Senator Proctor to duplicate the funds raised outside for the purchase of new books. Proctor has a modern hospital which was built and equipped by the Vermont Marble Company and was opened for the admission of patients in 1896. The plans were drawn after a careful inspection of some of the best of the smaller hospitals. It is built and equipped in the manner which characterizes all their efforts for maintaining an ideal municipality. It was intended primarily for the benefit of the company's employees, but others are admitted. The company continues to contribute part of the benefit of its employees which entitles each to one-half wages when off duty on account of accident and \$500 in case of death by accident. The village has a system of electric lighting, a pure supply of fresh water from the mountains, and a perfect system of sanitation. The village officers elected March 27, 1899 were: Senator Proctor, president; James T. Garrison, treasurer; William H. Eldridge; collector; William H. Startup; trustees, E. L. Norton, Charles E. Holden and Erin Lindquist.



LANDSCAPE VIEW AT PROCTOR

From a small, unimportant industry, the Vermont Marble Company has grown to be many times the largest producer and manufacturer in the world. Its mills and shops are located at Proctor, Centre Rutland, West Rutland and its principal quarries are at Proctor, West Rutland and Pittsford, although it possesses marble properties in other towns. These various mills and quarries are connected by a steam railroad twelve miles in length called the Clarendon & Pittsford, owned by the company. It has branch establishments at Boston, New York, Philadelphia, Cleveland, Chicago, St. Paul and San Francisco and nearly all of the other mills and shops. The company has long had a flourishing trade in Australia and ships its product to Japan, China, India, South America and other remote sections of the world. So extensive are its operations that it is in fact one of the largest importers of Italian marble in the United States. Although Senator Proctor continued to own the company, he withdrew from the active management of its affairs in 1889 when he entered the cabinet of President Harrison as secretary of war. At that

time his son Fletcher D. Proctor, who had theretofore been general superintendent, became president of the company and has since been its active and responsible manager. The other corporate officers are Frank C. Partridge vice president, and Edward R. Morse treasurer. Among those holding the most responsible positions in the company's employ at present are James P. Tarr, general superintendent of sales and the company's chief marble expert; George H. Davis, general superintendent of the finishing departments, and E. C. Freeborn, superintendent of building department. The most extensive quarries of the company are at West Rutland. They are used for furnishing practically the only merchantable marble white in the country which is adapted to monumental and other higher uses. At Center Rutland the company have two large water powers and extensive mills and shops for sawing and finishing. The main office



Position at Bellows Falls. Mr. Cannon is native of the Green Mountain State and has always lived here. He was born Jan. 25, 1847, and enlisted in the 6th Vermont Regt. before he was fifteen years old Sept. 30, 1861. He participated in the twenty-seven engagements in which his company took part and rose through every grade from private to sergeant-major of the regiment and was honorably discharged in July 1865. After the war he settled in Bellows Falls and joined the G. A. R. in 1868. He was commander of Sedgewick Post

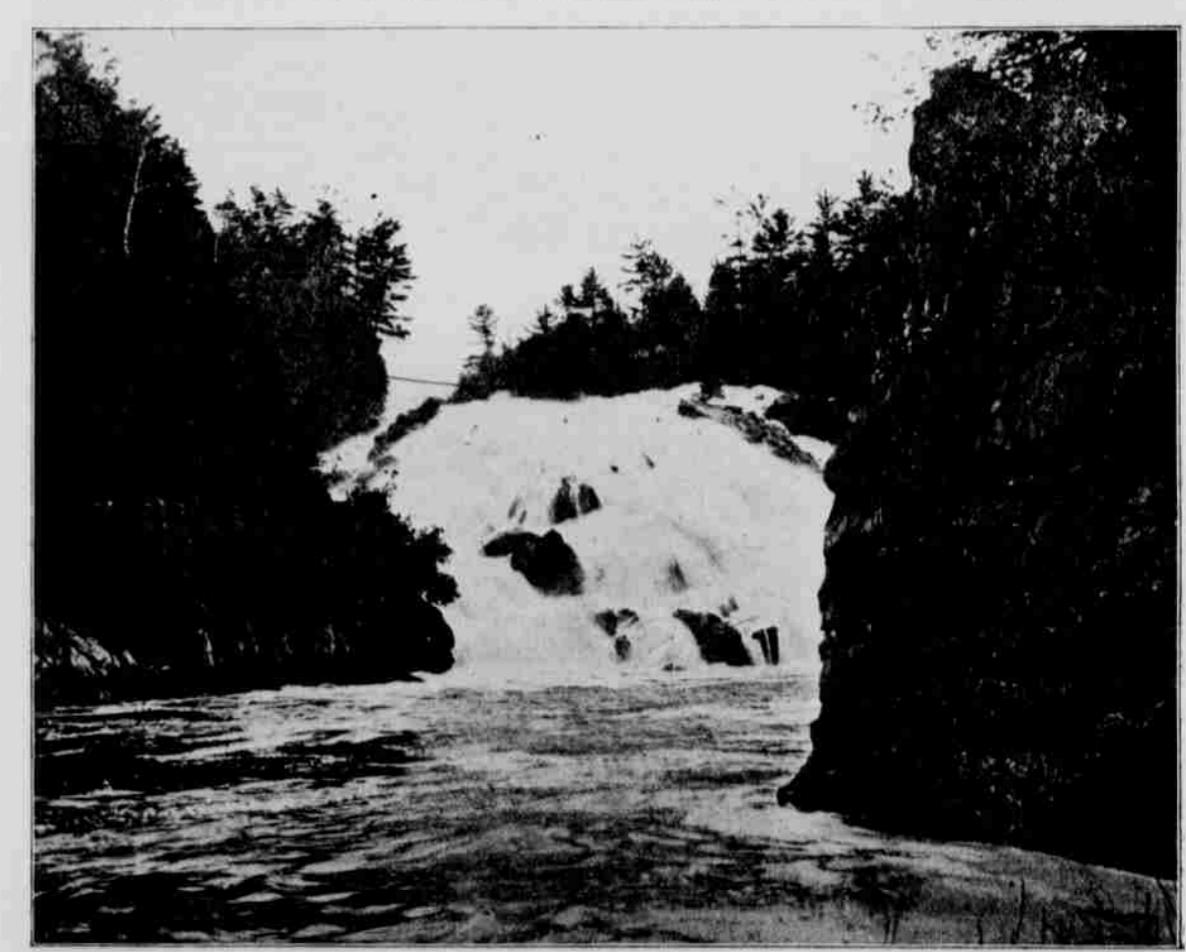
for two years, and in 1880 was largely instrumental in organizing Stoughton Post of which he was commander for three years. He was aide-de-camp of Grand Commander Ray in the adjutant-general of Vermont Regt. in 1865 and depository of the colors in 1866. He was appointed postmaster at Bellows Falls in 1880 and held the office for four years and four months. He was again appointed by President McKinley June 1, 1899 and is now serving in that capacity. He gives most excellent satisfaction is demonstrated by his second call to the service.

BELLOWS FALLS MACHINE CO.

Manufacturers of Paper Mill Machinery and General Machine Work, plant on the Island, Bellows Falls. This is one of the principal buildings of the town and gives employment to the highest class of skilled mechanics. The present company was organized in 1889 succeeding Osgood & Barker who had conducted the business successfully for many years. The buildings are substantially constructed of brick and include office and machine shop \$60,000, one story, foundry 50x15, one story, which is 150x30, three stories. They have a complete equipment of modern iron working machinery for producing the large machines now used in the manufacture of paper. They make a specialty of Foundry and cylinder machines which are manufactured to order and shipped to all parts of the world. In addition to this they do a large amount of general machine work. The officers of the company are President, George R. Wales, secretary, G. B. Wheeler treasurer, and W. White manager. All are citizens of Bellows Falls and interested in the town's welfare. Mr. Hadley is cashier of the Bellows Falls National Bank. Mr. Wales is a leading dry goods merchant and Mr. Wheeler is proprietor of the largest laundry in New England. Mr. White the general manager was for eighteen years with Osgood & Barker and thoroughly understands the details of the business.



H. E. LAKE'S MUSIC STORE.



SUTHERLAND FALLS AT PROCTOR.